



Payments Consultancy
Limited



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Here are examples of the consultancy assignments that have been completed:

- Supplier selection and negotiations for multinational ecommerce merchant
- Travel sector market assessment
- Vendor Due Diligence for a Payments Orchestration Platform
- Commercial Due Diligence on a SoftPOS provider for a PE investor
- Industry research into financial scams
- Vendor Due Diligence for a payments acceptance solution provider
- Investor support for a payment facilitator opportunity
- Cross-border payments market report
- Product strategy and supplier selection for a European acquirer
- Merchant payment innovation assistance
- Analysis of the SoftPOS marketplace and opportunities
- Strong Customer Authentication merchant support
- Network token go-to-market support
- Next Gen acquiring market assessment
- Open banking review
- Analyst report on Strong Customer Authentication
- Payments strategy and supplier review for eCommerce platform provider
- Strategy review for merchant acquirer gateway
- SCA assistance for an international hotel operator
- Market assessment report for a payment service provider
- Commercial Due Diligence for a Private Equity fund investment acquirer / gateway
- Strategy review for merchant acquirer
- Research into payment fraud, financial crime and digital identity

- Business reviews of 5 x prepaid card programmes
- Research report into customer disputes, chargebacks and double credits
- Payment strategy and supplier selection for a multinational eCommerce merchant
- Commercial Due Diligence for a Private Equity fund investment acquirer / gateway
- Payments strategy review and supplier assessment for a Utility company
- Commercial Due Diligence for PE fund ISO investment
- Market research report for a European payments processor
- Market readiness assessment for Network tokenisation technology
- Product assessment review for a gateway provider
- Payment provider selection programme for a Tier 1 merchant
- Product strategy for a software developer entering payments market
- Product comparison site strategy for a financial inclusion charity
- Product strategy review for a trade association
- PSD2 SCA project for an international hotel corporation
- Payments strategy review for multinational hospitality provider
- Financial crime workshop and report
- Product evaluation for international payment processor
- Competitive analysis for an acquirer
- Realtime payments research and report
- PSD2 Strong Customer Authentication – Issuer Research
- Acquirer and Gateway supplier review, RFP and selection
- Private Equity investment support
- PSD2 strategy and workshops for two payment gateways
- PSD2 Strong Customer Authentication – Merchant projects
- Acquirer and gateway selection RFP for hospitality sector
- ISO market entry assistance
- Strategy development for payment software application provider
- Payments sector investment support for multiple Private Equity Groups
- Payments strategy work for NFC handset manufacturer
- Acquirer proposition development for new market entrant
- PSD2: Retailer implication workshops
- Acquirer and PSP review for retailer
- UK payments landscape report
- Commercial due diligence on a payments company
- mPOS Competitive analysis
- Realtime payments market analysis
- Hospitality sector review for acquirer

- Sell-side investor support for a payment services provider
- Prepaid programme manager business reviews for card issuer
- Terminal Management System market research for vendor
- Payments strategy for a major UK acquirer
- Payments market assessment for PWC
- Creation of InstaPay.today an instant payments market intelligence hub
- Merchant acquirer review for an international hotel group
- Private Equity support - assessing investment opportunities
- Payment strategy and supplier review for a Utility company
- Payment supplier selection for a global oil company
- Workshop on impact of European commission interchange capping and effect on merchant service charges
- Payments research project with European multinational retailers
- Commercial due diligence for an investor in a Payment Service Provider
- Management of RFP and supplier selection project for UK merchant
- Delivered market analysis and marketing services to a Payment Service Provider (PSP)
- Market assessment and partner identification for eVoucher and Loyalty SaaS provider
- Completed corporate and mobile payments strategy review
- Specification of payment application functionality requirements for new market entrant
- Delivered market analysis and marketing services to a Payment Processor
- Strategy review project for a leading PSP and value added services provider
- Due diligence for a Private Equity firm looking to invest in a call centre solution provider
- Market assessment for loyalty scheme operator
- Marketing services to a payment solution provider
- Payments conference producer and event chairman
- Market assessment project for a PSP and identification of needs to become a true Omni channel processor
- Interim management for a payment software developer
- Consultancy project for the UK Gift Card and Voucher Association
- Delivered an Electronic PIN Delivery project for a software supplier
- Appointed official payments consultant to the Retail Business Technology Expo.
- Developed compelling value proposition and payments credentials for an international server manufacturer. Managed series of marketing programs on their behalf
- Identification of alliance partners for a smart card solution provider
- Provision of advice to investment firms – private equity and venture capital
- Managing multiple payments industry workshops

